# Membership Application

Sales Associate:

Legal Company Name: _____

Mailing Address: _____

City: _____ State: _____ Zip Code: _____

Physical Address: _____
(if different from mailing address)

Company Website: _____

Company Phone: (  ) _____ Company Fax: (  ) _____

Primary Contact: _____ Title: _____

Email: _____

Phone: (  ) _____ Fax: (  ) _____ Mobile: (  ) _____

## ADDITIONAL CONTACTS

Human Resources: _____ Title: _____

Email : _____ Phone: _____

Food Safety: _____ Title: _____

Email: _____ Phone: _____

Marketing/Communications: _____ Title: _____

Email: _____ Phone _____

Attach additional contacts on separate sheet if necessary

**How did you hear about us?** ☐ Friend/Colleague ☐ Advertisement ☐ Trade Show ☐ Other _____

**Who may we thank for referring you to Western Growers?** _____

## BUSINESS INFORMATION

**Check One:** ☐ S-Corp ☐ C-Corp ☐ Sole Proprietorship ☐ LLC ☐ Other: _____

**Business Description/Membership Classification:**

☐ **Regular Membership*** (Fresh market commodities) ☐ **Grower** ☐ **Processor** ☐ **Shipper** **Percent grown as organic** _____

Please list your shippers (if fresh market): _____ _____ _____

**Commodities:** _____ _____ _____

_____ _____ _____

☐ **Non-Fresh Regular** (Non-fresh market commodities) ☐ **Grower** ☐ **Processor** ☐ **Shipper**

☐ **Associate** (Ag related business other than growing, processing, or shipping): _____

☐ By checking this box, the undersigned hereby applies for membership in Western Growers, and encloses the pro-rated amount due along with the Initiation Fee of $100 (please refer to the pro-rated schedule on the reverse side of application).

Applicant, when accepted, agrees to abide by the Association By-Laws.

**Regular members may be subject to an assessment based on the revenue based dues schedule and criteria as determined by the Board of Directors. See page 2 for details.*

Signature Required _____
(Officer or Member of Firm Submitting Application)

**Page 2 to be completed by Regular Membership only; Non-Fresh Regular and Associate Memberships only complete page 1**

From Western Growers By-Laws:

## ARTICLE 3 – MEMBERSHIP

WG's Board may, in its discretion, admit persons to one or more classes of voting and non-voting membership.

Section 1. Eligibility And Classification. Membership in WG shall be limited to growers, shippers, packers, brokers, distributors, wholesalers, receivers, handlers, processors and jobbers of farm crops in California and Arizona, other states or countries as the Board may from time to time admit and all affiliated, associated and related suppliers and industries or other firms or individuals that the Board, in its discretion, may admit to membership.

A. Regular Members. Comprised of growers, shippers, distributors, handlers and processors of fresh produce that are based in California or Arizona. Regular members may be subject to an assessment based on the revenue based dues schedule and criteria as determined by the Board of Directors.

B. Non-Fresh Regular Members: Comprised of growers, shippers, distributors, handlers and processors of agricultural commodities other than fresh produce that are based in California or Arizona.

C. Associate Members. Comprised of any other individual, firm, corporation, association or partnership aligned or affiliated with agriculture that is based in California or Arizona and not classified as a Regular or Non-Fresh Regular Member.

### PRO-RATE SCHEDULE

| Month Joining WG | # of Quarters to be Billed | Full Membership | Membership with WG Health Discount |
|---|---|---|---|
| April* – September | 4 & 1 | $400 | **$340** |
| October – December | 3 | $300 | **$255** |
| January – March | 2 | $200 | **$170** |

**WG waived the April/May/June prorated annual dues in the amount of $85 for your convenience*

### Revenue Based Dues Assessment

Revenue based dues are assessed for fruit, nuts, or vegetables grown in California or Arizona that go to fresh market. Commodities grown outside or imported into California or Arizona are not assessable. Commodities grown for processing (such as wine grapes and cannery tomatoes) are not assessable.

Some of our members have grower/shipper relationships. In the case where two or more WG members are handling the same commodity the last WG member who handles the commodity is responsible for paying the revenue based dues assessment. Revenue based dues assessments are never collected twice.

### If you qualify for Revenue Based Dues please select the appropriate category and corresponding dues from the table below:

| check one | Annual Gross Sales CA/AZ fruits, vegetables, or tree nuts | Revenue-Based Dues |
|---|---|---|
| ☐ | Over $35 million | $12,000 |
| ☐ | $30 million to $34.9 million | $9,500 |
| ☐ | $25 million to $29.9 million | $7,500 |
| ☐ | $20 million to $24.9 million | $5,500 |
| ☐ | $15 million to $19.9 million | $4,000 |
| ☐ | $10 million to $14.9 million | $2,500 |
| ☐ | $5 million to $9.9 million | $1,000 |
| ☐ | $1 million to $4.9 million | $500 |
| ☐ | $500,000 to $999,999 | $250 |
| ☐ | Under $500,000 | $100 |

### Please select invoice option:

☐ Monthly ☐ Annually (select month, if no month is selected, you will be invoiced in July) _____

42% of Western Growers membership dues may be deducted as a business expense under applicable tax codes, but not a charitable donation. WG estimates that approximately 58% of the above dues are allocable to lobbying. For more information on this law please contact your tax advisor.